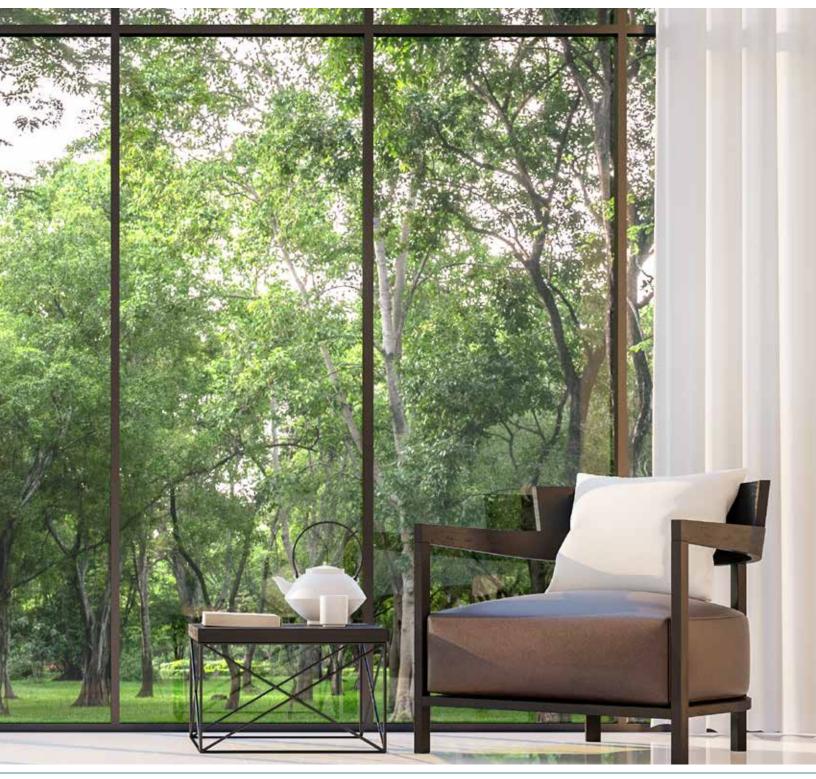


## Product Guide & Retail Price List



# JANUARY 2022 (rev 8/2022)



customer.service@midwestdesignersupply.com



## **General Information**



All BTX motorized systems are high value items and in some cases may require crating in order to ensure safe, damage-free shipment. Standard packaging charges are not included in prices shown. Freight and crating costs for large or unique products may vary depending on size of shipment. These will need to be evaluated on a per-order basis and may be subject to additional fees. Most trucking companies and common carriers charge higher rates for residential deliveries and oversized crates. Please contact factory for estimates.

While most products use electronic limits, some motorized systems feature internal mechanical limit switches. These systems are typically pre-set at the factory for automatic stop at open and close positions. It is recommended that the shade installer have a BTX motor test cable for job site testing to make limit adjustments when required.

BTX provides control solutions that are custom designed for your project. For complete pricing information on switches, IR or radio remote, low voltage interface, and other controls, please call the factory for more information.

This Price Guide has been designed so you will be able to select the motorization system that best meets your specific requirements at the best price level.

## Contact a BTX Team Member for further information or assistance about:

- The choice or availability of fabrics
- Wiring and control methods
- How to integrate BTX motorized products into home automation systems and networks
- Design/installation questions
- Other matters concerning BTX products

All prices shown are F.O.B. factory. Custom crating charges may apply. Prices are subject to change without prior notice. 1-800-422-8839 or 214-340-2800 and www.btxinc.com

## Introduction



Since 1985, BTX has led the industry in motorized window coverings. Starting with a vision for a niche market, BTX has grown from a one-man operation to a multi-million dollar business serving luxury properties throughout the world. Motorization, once a specialty application, is now a mainstream solution that helps to make residential, commercial, and hospitality environments technologically advanced and user friendly. At the cutting edge of technology, BTX continues to strive forward in the constant pursuit of innovation. With the the beautiful range of Coulisse fabrics and advanced motorization options from multiple brands, BTX continues to offer one of the most comprehensive programs available in the market.



## Contents

Drapery Systems	7
Tumo Drapery	11
Classic Drapery	
Aura Drapery	23
Somfy Glydea	24
Rollease Automate	25
Control Accessories	
Warranty/Terms and Conditions	



# The BTX Program



BTX Intelligent Fashion offers the most comprehensive shading program available in the market today. With a wide range of products, completely built-to-spec, BTX automated window coverings systems bring a modern touch to any interior. Whether your projects call for automation of just a few products, an entire home environment, or thousands in a commercial building, BTX offers unique methods of creating a technologically advanced solution with virtually unlimited combinations.

BTX Intelligent Fashion products combine BTX's strong technical background with the latest trends in interior design to deliver a well rounded product that delivers both form and function. BTX's emphasis on user experience takes the hassle off of our customers by offering a wealth of control options and a full service team to stand behind each and every product.

If you want to offer a differentiated product with a strong reputation at a reasonable price, BTX automation systems are the way to go.

# **BTX Drapery Systems**

## **General Overview**



BTX is THE supplier for drapery systems. Whether your clients are looking for large, curved, customized, or complicated products, or something that's extremely user-friendly, BTX has a solution for you. From residential to hospitality, BTX automation systems can transform any environment. Everything from simple remote control to integration with complete building automation systems can be built-to-spec. BTX Team Members are eager to help walk you through the best possible scenario for your project.



## BTX Drapery Systems Product Line Options



The BTX Drapery program is comprised of five product lines. Each product line has its own set of features and benefits that will compliment your project. Some products are more designer-oriented and userfriendly, while others are designed to operate in some of the most demanding applications. With a range of build styles and control options, BTX has one of the most comprehensive programs in the industry.

### **Tumo Drapery System**

- DC motors with transformer
- Internal Radio Control (RF) (built into motor)
- Internal Contact closure (built into motor)
- Current-sensing limits
- Universal drive gears
- Smart Touch touch control
- 16 in. minimum curve radius

### **Classic Drapery System**

- AC motors
- External Control Modules available
- Mechanical limits
- Invertable motors
- 14 in. minimum curve radius

### Somfy Drapery System

- AC motors
- Multiple control platforms available (RTS, DCT, RS485)
- Current-sensing, adjustable limits
- Smart Touch touch control
- 20 in. minimum curve radius

### Aura Drapery System

- DC motors with transformer
- Internal Radio Control (RF) (built into motor)
- Internal Contact closure (built into motor)
- Auto-calibration
- Current-sensing, adjustable limits
- Universal drive gears
- Smart Touch touch control
- Speed control
- Invertable motors
- 14 in. minimum curve radius

### **Rollease Automate Drapery System**

- AC motors with transformer
- Internal Radio Control (RF) (built into motor)
- Internal Contact closure (built into motor)
- Current-sensing, adjustable limits
- Universal drive gears
- Smart Touch touch control
- Speed control
- 20 in. minimum curve radius

# **BTX Drapery Systems**

## **Pricing Instructions**

### How to Price Motorized Drapery Systems

Drapery systems are provided as hardware only, and are built to specification. See the steps below to see how to price out your drapery systems:

- Review the general information as well as the specific information for each type of drapery system to make sure you are selecting the most appropriate solution for your project. Consider factors such as pulling capacity, control type, curve radius, etc.
- 2 Round your desired track dimension up to the nearest foot, and match that dimension in the price grid to locate the listed retail price. Note, any widths over 18 ft. will be automatically spliced.

	1.0.	2 ft.	3.ft.	4 fi.	5 ft.	6 il.	7 ft.	8 ft.	9.8%
	12 in.	24 in.	36 in.	48 in.	60 in.	72 in.	84 in.	96 in.	108 in
Tumo HD	\$1,023	\$1,065	\$1,107	\$1,149	\$1,191	\$1,233	\$1,275	\$1,317	\$1,355
	13 ft.	14 ft.	15 ft.	16 11.	17.0.	18 It.	19 ft.	20 ft.	21 ft.
	156 in.	168 in.	180 in.	192 in.	204 in.	216 in.	228 in.	240 in.	252 in
	\$1,527	\$1,569	\$1,611	\$1,653	\$1,695	\$1,737	\$1,779	\$1,821	\$1,863

**3** Review the options and surcharges and include any additional fees required to finalize your track configuration.

Product Options and Surcharges	_								
Motor Options Tumo HD Tandem									
Example: Add \$775 to your grid price for a Tumo HD Tandem motors.									
Control Options Handsender (1 or 6-Channel White)									
Wireless Wallswitch (2-Ch or 5-Ch)									
Estandad Dawar Teanclormor Land \$10/faat									

4 Be sure to include the price for your control device (handsender, wall switch etc.) For custom control scenarios, call us for assistance and pricing.

Product Options and Surcharges	
Motor Options Tumo HD Tandem	\$775
Control Options Handsender (1 or 6-Channel White)	\$125
Example: Add \$125 to your grid price for Handsender.	
Extended Dower Transformer Load	\$10/loot

For system requirements outside the listed specifications, give us a call to review options and availability.



# **BTX Drapery Systems**

## **Curved Template Construction**

- 1. Begin with construction paper exceeding the length and depth of the curve.
- 2. Have a marker, tape measure and tape for securing construction paper.
- 3. Place the construction paper onto the ceiling or floor (whichever follows the proper curvature).
- 4. Use tape to secure construction paper.
- 5. With marker, clearly define pocket depth, stacking side, motor placement and center line of track.
- Indicate whether the template was marked with the track above (A) or below (B) (see fig.1). Carrier placement is critical for proper curvature.
- 7. Mark the radius of the curve.
- Indicate the distance from the window or wall to the center of the track.

IMPORTANT: clear all obstacles (i.e. electrical, handles, and sills).

- 9. Clearly define important measurement points:
  - a. Motor placement
  - b. Exact stopping point of track on template.
  - c. Estimate fullness and carrier count, ceiling or wall mount.
- NOTE: Provide as much detail as possible (including room location).
- The following measurements are critical to the precision of computerized track curving
  - (see fig. 3):
  - a. Distance across to stopping points (cord length-A).
  - b. Distance from center of stopping points, back to apex of curve (height-B).
  - c. Total measurement of curve (track width-C).
- 11. Please consult a BTX representative for specialty curving applications. Certain curving applications require special attention and adjustments (see example below).

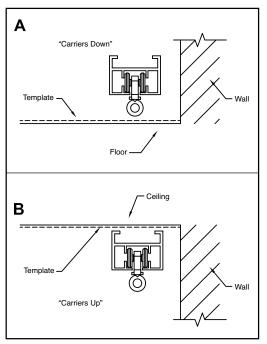
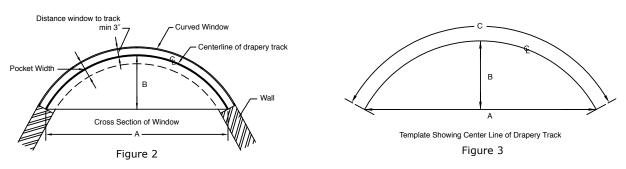
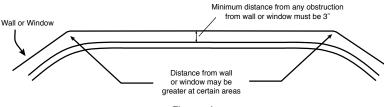


Figure 1



**NOTE:** It is IMPORTANT that these measurements represent the center of the track, if the template line has been drawn along wall or window you must indicate the distance between center of track and the template line.

**NOTE:** See parameters on pages 6 and 8 for minimal allowable radius of each drapery style.





BTX Window Automation - 2021 Retail Price Guide © 2021 BTX Intelligent Fashion, LLC (800) 422-8839 | www.btxinc.com

## **Features & Benefits**



The Tumo line of automated drapery systems by BTX Intelligent Fashion provides a perfect balance of power and control. With built in control options, the Tumo program easily gives access to local control with handsenders or wireless switches, or lets you connect with your favorite automation system via contact closure. Tumo systems also feature manual hand operation as an override, to help safeguard unknowing users, generally in high-traffic areas. If your project goes beyond the listed specifications, give us a call so a Team Member can go over our specialty system options.

### Features

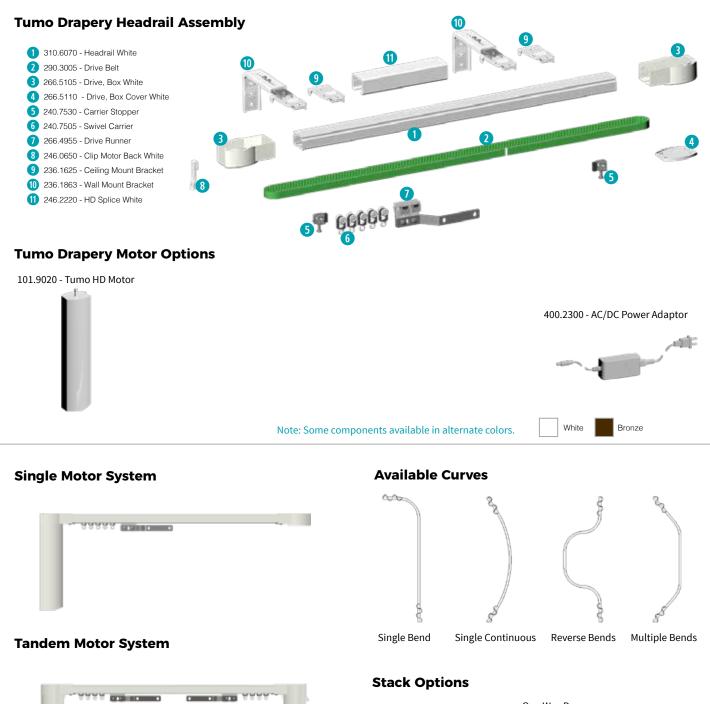
- Built-in radio for quick installation and easy operation
- Up to six systems, or six groups of systems, per handsender
- 2-channel or 5-channel wireless wallswitch
- Built-in contact closure port for easy automation integration
- Pinch pleat and RippleFold/AccordiaFold carrier styles.
- Standard, extended, or buttmaster style overlap arms
- Track can be custom curved
- Track can be powder coated
- Motor hangs below the track
- Track configurations include one-way, split draw, offset split, or multi-stack
- Smart Touch disengagement feature for manual operation
- Current sensing limits for automatic stops
- Power supply is compatible with standard 110V/220V wall outlet

### **Specifications**

- Power Specifications
- Tumo HD: 24V DC
  - Power Supply: AC/DC transformer from 110V/220V to 24V DC, 1500mA (UL/CSA listed)
  - Power Supply cord length is 5 ft. from wall to transformer, then 5 ft. from transformer to motor
  - Motor speed is 12 in. per second
- Pinch Pleat carrier spacing is 3 in. standard. RippleFold and AccordiaFold carriers are available
- RippleFold carriers are available in 60%, 80%, 100%, and 120% fullness. REqual or Kirsch snape tape.
- Track is spliced after 16 ft. unless otherwise requested (all curved tracks are evaluated for splicing)
- Minimum curve radius is 16 in.
- Bracket spacing is 20 in. standard with 10 in. spacing at the stack ends



## Configurations



m-

20

<u>~</u>

~~~

AC AC AC AN

One Way Draw

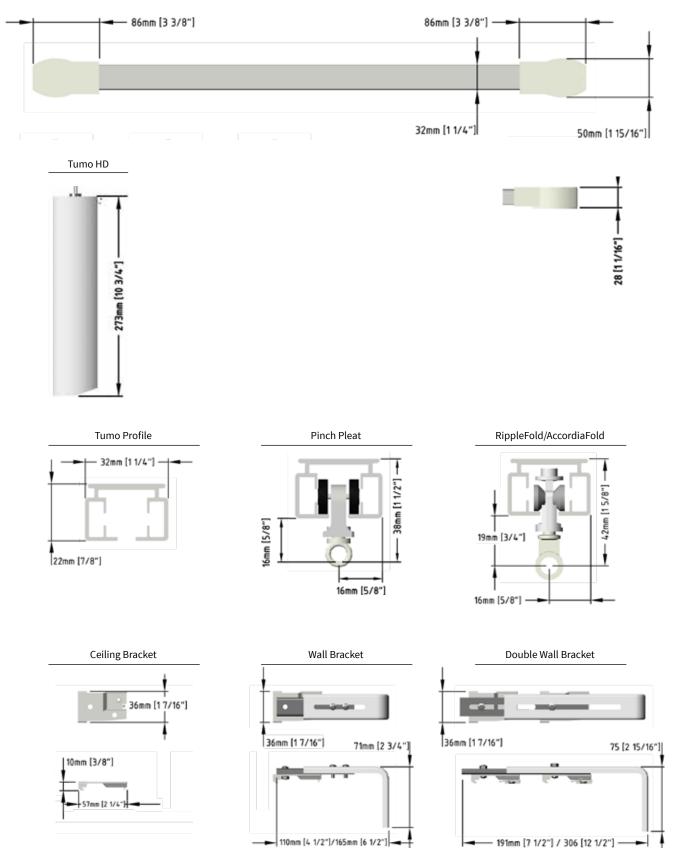
Split Draw

Offset Split

Multi-Stack

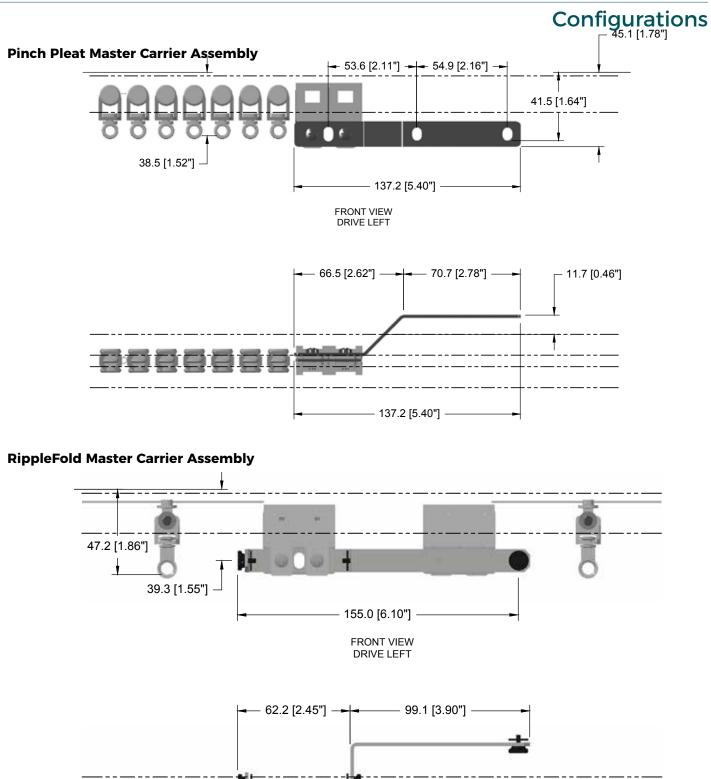
 $\sim$ 

## **Dimensional Details**



BTX Window Automation - 2021 Retail Price Guide © 2021 BTX Intelligent Fashion, LLC (800) 422-8839 | www.btxinc.com

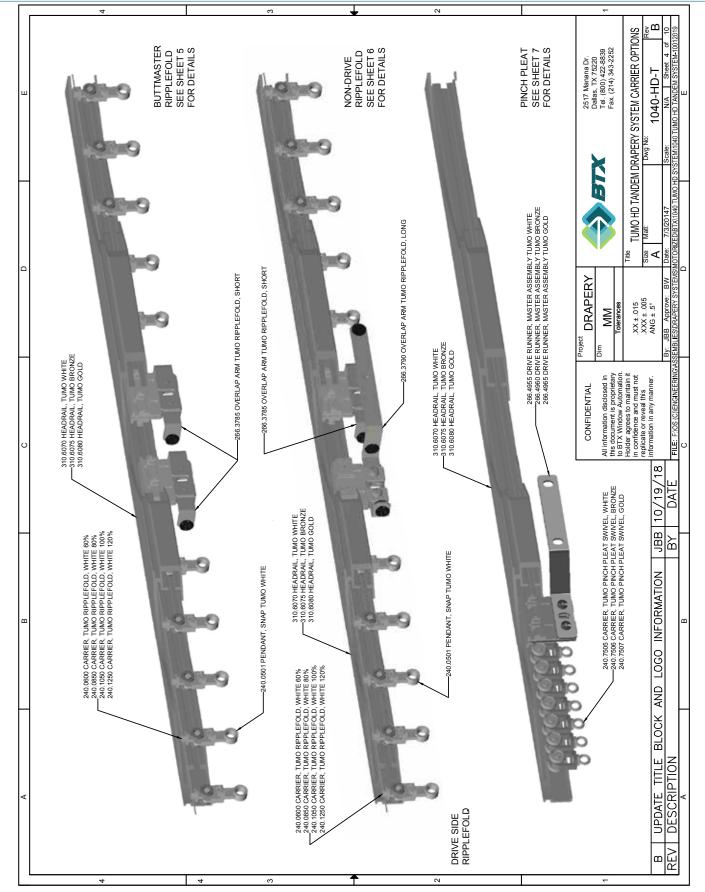




11.6 [0.46"]

- 68.0 [2.68"] -

BTX Window Automation - 2021 Retail Price Guide © 2021 BTX Intelligent Fashion, LLC (800) 422-8839 | www.btxinc.com



BTX Window Automation - 2021 Retail Price Guide © 2021 BTX Intelligent Fashion, LLC (800) 422-8839 | www.btxinc.com



## **Motor Choices**

The Tumo motorized drapery line features a universal track configuration with a variety of benefits. Each motor configuration offers its own benefits that can accommodate your project requirements. Please review the chart below to help identify the best solution for your project. If you're having trouble picking the best system, don't hesitate to call one of our Team Members.

| General Product Specifications       | Visit www.btxinc.com for more technical documentation on this product. |
|--------------------------------------|------------------------------------------------------------------------|
|                                      | Tumo HD                                                                |
| Built-in Radio                       | •                                                                      |
| Contact Closure                      | •                                                                      |
| Touch Control                        | •                                                                      |
| Power Type                           | 24V DC Power Supply                                                    |
| Amperage                             | 0.8 A                                                                  |
| Noise Level                          | 53 db                                                                  |
| Pinch Pleat Carriers (Standard)      | 3 in. Spacing                                                          |
| RippleFold/AccordiaFold Carriers     | •                                                                      |
| Min. Curve Radius                    | 16 in.                                                                 |
| Max System Width                     | 37 ft.                                                                 |
| Max Pulling Capacity (single motor)  | 120 lbs.                                                               |
| Max Pulling Capacity (tandem motors) | 240 lbs.                                                               |
| Average Motor Speed                  | 12 in. per second                                                      |
|                                      |                                                                        |

### Weight Capacity Chart by Width

|                         | 18 ft. or less | 20 ft.   | 22 ft.   | 24 ft.   | 26 ft.   | 28 ft.   | 30 ft.   | 32 ft.   | 34 ft.   | 36 ft.   |
|-------------------------|----------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Tumo HD (single motor)  | 120 lbs.       | 118 lbs. | 116 lbs. | 114 lbs. | 112 lbs. | 110 lbs. | 108 lbs. | 106 lbs. | 104 lbs. | 102 lbs. |
| Tumo HD (tandem motors) | 240 lbs.       | 238 lbs. | 236 lbs. | 234 lbs. | 232 lbs. | 230 lbs. | 228 lbs. | 226 lbs. | 224 lbs. | 222 lbs. |

Note: Curved tracks lose approximately 15% capacity per each cumulative 90° bend.

## **Retail Pricing**

### What comes with the standard grid price?

### Your BTX Intelligent Fashion Tumo Drapery System comes with:

- Motorized drapery track system, built to your exact specifications (white hardware standard)
- A Tumo HD motor, with built-in radio, contract closure, and a pulling capacity of up to 120 lbs.
- A 110V/220V AC/DC power supply with 10-ft. lead, connecting your automated drapery system to a standard power outlet
- Your choice of wall or ceiling brackets, calculated at 1 bracket per each 18 in.

### Important information regarding this system:

- Control devices are sold separately! Please specify whether you want a handsender, wall switch, or other control method
- Please be prepared to answer the following questions about your system:
  - Stack Side and Type (one-way, split draw, offset split, or multi-stack)
  - Motor Side (left or right)
  - Carrier type (pinch pleat, RippleFold, AccordiaFold)
  - Track color (white, dark bronze, caramel, or custom powder coat). Charges apply for non-white track colors
  - How would you like the systems programmed (we do program and test everything before shipping!
- If you want a custom splice location, please specify
- If you need a curved track, we require a track layout diagram with running lengths and radius measurements (full templates are preferred for precision fabrication). Note that curving charges are applied to curved track.
- If you have a preference on packaging method (box or crate), please specify, otherwise we will select the safest and most economical method.

|         | 1 ft.   | 2 ft.   | 3 ft.   | 4 ft.   | 5 ft.   | 6 ft.   | 7 ft.   | 8 ft.   | 9 ft.   | 10 ft.  | 11 ft.  | 12 ft.  |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|         | 12 in.  | 24 in.  | 36 in.  | 48 in.  | 60 in.  | 72 in.  | 84 in.  | 96 in.  | 108 in. | 120 in. | 132 in. | 144 in. |
| Tumo HD | \$1,158 | \$1,210 | \$1,262 | \$1,314 | \$1,366 | \$1,418 | \$1,470 | \$1,522 | \$1,574 | \$1,626 | \$1,678 | \$1,730 |
|         |         |         |         |         |         |         |         |         |         |         |         |         |
|         | 13 ft.  | 14 ft.  | 15 ft.  | 16 ft.  | 17 ft.  | 18 ft.  | 19 ft.  | 20 ft.  | 21 ft.  | 22 ft.  | 23 ft.  | 24 ft.  |
|         | 156 in. | 168 in. | 180 in. | 192 in. | 204 in. | 216 in. | 228 in. | 240 in. | 252 in. | 264 in. | 276 in. | 288 in. |
|         | \$1,782 | \$1,835 | \$1,887 | \$1,939 | \$1,991 | \$2,043 | \$2,095 | \$2,147 | \$2,199 | \$2,251 | \$2,303 | \$2,355 |
|         |         |         |         |         |         |         |         |         |         |         |         |         |
|         | 25 ft.  | 26 ft.  | 27 ft.  | 28 ft.  | 29 ft.  | 30 ft.  | 31 ft.  | 32 ft.  | 33 ft.  | 34 ft.  | 35 ft.  | 36 ft.  |
|         | 300 in. | 312 in. | 324 in. | 336 in. | 348 in. | 360 in. | 372 in. | 384 in. | 396 in. | 408 in. | 420 in. | 432 in. |
|         | \$2,407 | \$2,459 | \$2,511 | \$2,564 | \$2,616 | \$2,668 | \$2,720 | \$2,772 | \$2,824 | \$2,876 | \$2,928 | \$2,980 |

### System Retail Pricing by Width -- EFFECTIVE 8/12/2022 ADD 5% TO ALL PRICES BELOW

Note: All tracks over 16 ft. are automatically spliced. For systems beyond listed specifications, please call to discuss your project requirements.

Custom Powder Coat .....

Sys

### **Product Options and Surcharges**

| Motor Options<br>Tumo HD Tandem                                         | \$775 |
|-------------------------------------------------------------------------|-------|
|                                                                         |       |
| Control Options<br>Handsender (1 or 6-Channel White)                    | ¢125  |
| Handsender (1 or 6-Channel White)<br>Wireless Wallswitch (2-Ch or 5-Ch) |       |
| Contact Closure Lead. 5 ft.                                             |       |
| Extended Power Transformer Lead                                         |       |
| Power Transformer Extension (33 ft.)                                    |       |
| SmartConnect RS-232 Interface                                           |       |

| stem Options                      |            |
|-----------------------------------|------------|
| Curving Charge (with template)    | \$300/bend |
| Curving Charge (without template) | \$450/bend |
| Double Wall Brackets              | \$32/each  |
| RippleFold/AccordiaFold Carriers  |            |
| Use REqual or Kirsch snap tape    |            |
| Dark Bronze System                | \$10/foot  |

BTX Window Automation - 2021 Retail Price Guide © 2021 BTX Intelligent Fashion, LLC (800) 422-8839 | www.btxinc.com

Call for Quote



## **Features & Benefits**



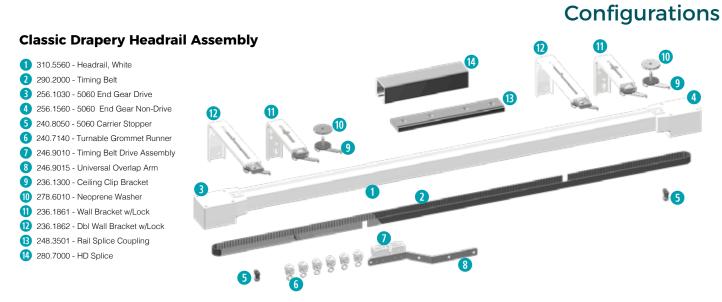
The Classic line of automated drapery systems is a long-standing offering in the BTX program. The Classic system provides raw power and stability in the most demanding applications around the world. Classic systems are designed for architectural stability when heavier draperies or tighter curves are required. The Classic motor can be combined with a number of peripheral controls to add radio, network, or other custom control methods. For projects with requirements outside of the listed system specifications, give us a call so a BTX Team Member can review with you our specialty system options.

### Features

- Pinch pleat and RippleFold/AccordiaFold carrier styles
- Standard or buttmaster style overlap arms
- Track can be custom curved
- Track can be powder coated
- Motor can hang below the track or be inverted to sit above the track
- Track configurations include one-way, split draw, offset split, or multi-stack
- Mechanical limits for manual adjustments and consistent stop location
- Motor can be provided with an AC plug or bare wires for hardwire applications

### Specifications

- Power Specifications
  - 110V 60Hz
  - 45-Watt motor: 0.495mA
  - Power lead from motor is 7 ft. standard
  - Motor is UL certified
- Motor speed is 6 in. per second
- Pinch Pleat carrier spacing is 3 in. standard. RippleFold and AccordiaFold carriers are available
- RippleFold carriers are available in 80%, 100%, and 120% fullness. Graber snap tape.
- Track is spliced after 16 ft. unless otherwise requested (all curved tracks are evaluated for splicing)
- Minimum curve radius is 14 in.
- Bracket spacing is 20 in. standard with 10 in. spacing at the stack ends



### **Classic Drapery Motor Options**



101.4045 - 5060 45W Drive Motor

Note: Some components available in alternate colors.

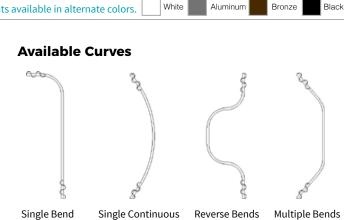
#### Bronze Aluminum

### **Single Motor System**

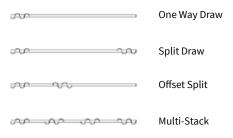


#### Tandem, Motor System





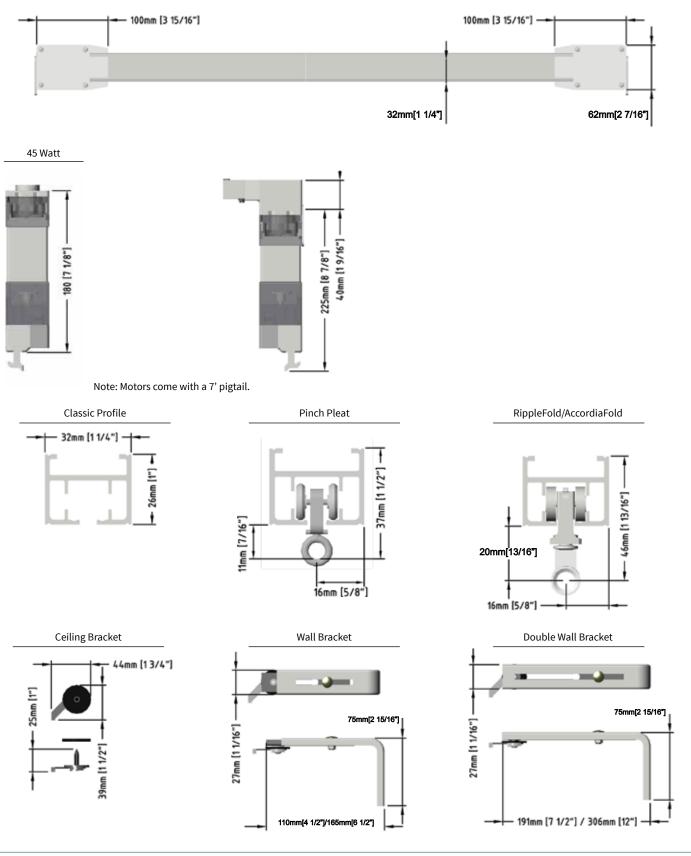
### **Stack Options**



BTX Window Automation - 2021 Retail Price Guide © 2021 BTX Intelligent Fashion, LLC (800) 422-8839 | www.btxinc.com



## **Dimensional Details**



BTX Window Automation - 2021 Retail Price Guide © 2021 BTX Intelligent Fashion, LLC (800) 422-8839 | www.btxinc.com

## **Motor Choices**

The Classic motorized drapery line features an architecturally designed track configuration that can withstand large or heavy drapery applications. These AC systems are designed to perform under the most demanding projects. Each motor configuration offers its own benefits that can accommodate your project requirements. Please revew the chart below to help identify the best solution for your project. If you're having trouble picking the best system, don't hesitate to call one of our Team Members.

| General Product Specifications       | Visit www.btxinc.com for more technical documentation on this product. |
|--------------------------------------|------------------------------------------------------------------------|
|                                      | 45-Watt                                                                |
| Built-in Radio                       | N/A (External Radio Receiver Required)                                 |
| Contact Closure                      | N/A                                                                    |
| Touch Control                        | N/A                                                                    |
| Power Type                           | 110V AC                                                                |
| Amperage                             | 0.5 A                                                                  |
| Noise Level                          | 54 dB                                                                  |
| Pinch Pleat Carriers (Standard)      | 3 in. Spacing                                                          |
| RippleFold/AccordiaFold Carriers     | •                                                                      |
| Min. Curve Radius                    | 14 in.                                                                 |
| Max System Width                     | 36 ft. (50 ft. Tandem)                                                 |
| Max Pulling Capacity (single motor)  | 160 lbs.                                                               |
| Max Pulling Capacity (tandem motors) | 280 lbs.                                                               |
| Average Motor Speed                  | 6 in. per second                                                       |

### Weight Capacity Chart by Width

|                         | 12 ft. or less | 20 ft.   | 22 ft.   | 24 ft.   | 26 ft.  | 28 ft.  | 30 ft.   | 32 ft.   | 34 ft.   | 36 ft.   |
|-------------------------|----------------|----------|----------|----------|---------|---------|----------|----------|----------|----------|
| 45-Watt                 | 160 lbs.       | 130 lbs. | 115 lbs. | 110 lbs. | 95 lbs. | 75 lbs. | 55 lbs.  | 48 lbs.  | 42 lbs.  | 40 lbs.  |
| 45-Watt (tandem motors) | -              | -        | -        | -        | -       | -       | 280 lbs. | 272 lbs. | 264 lbs. | 256 lbs. |

Note: Curved tracks lose approximately 15% capacity per each cumulative 90° bend.



## **Retail Pricing**

### What comes with the standard grid price?

### Your BTX Intelligent Fashion Classic Drapery System comes with:

- Motorized drapery track system, built to your exact specifications (white or aluminum hardware standard)
- A Classic 45-Watt motor, with mechanical limits and a pulling capacity of up to 160 lbs. (Motor comes with 7 ft. lead)
- Your choice of wall or ceiling brackets, calculated at 1 bracket per each 18 in.

### Important information regarding this system:

- Control devices are sold separately! Please specify whether you want a handsender, wall switch, or other control method. Classic systems do not have internal RF receivers, so for RF transmitters, you must include an MMC device.
- Additional peripherals may be required based on your control scenario
- Tandem systems require a tandem wiring harness
- Please be prepared to answer the following questions about your system:
  - Stack Side and Type (one-way, split draw, offset split, or multi-stack)
    - Motor Side (left or right)
    - Carrier type (pinch pleat, RippleFold, AccordiaFold)
    - Track color (white, dark bronze, anodized, or custom powder coat). Charges apply for dark bronze and custom powder coating
    - How would you like the systems programmed (we do program and test everything before shipping!)
- If you want a custom splice location, please specify
- If you need a curved track, we require a track layout diagram with running lengths and radius measurements (full templates are required to guarantee precision fabrication). Note that curving charges are applied to curved track.
- If you have a preference on packaging method (box or crate), please specify, otherwise we will select the safest and most economical method

### System Retail Pricing by Width -- EFFECTIVE 8/12/2022 ADD 5% TO ALL PRICES BELOW

|         | 1 ft.   | 2 ft.   | 3 ft.   | 4 ft.   | 5 ft.   | 6 ft.   | 7 ft.   | 8 ft.   | 9 ft.   | 10 ft.  | 11 ft.  | 12 ft.  |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|         | 12 in.  | 24 in.  | 36 in.  | 48 in.  | 60 in.  | 72 in.  | 84 in.  | 96 in.  | 108 in. | 120 in. | 132 in. | 144 in. |
| 45-Watt | \$1,553 | \$1,608 | \$1,662 | \$1,716 | \$1,771 | \$1,825 | \$1,881 | \$1,935 | \$1,988 | \$2,043 | \$2,097 | \$2,152 |
|         |         |         |         |         |         |         |         |         |         |         |         |         |
|         | 13 ft.  | 14 ft.  | 15 ft.  | 16 ft.  | 17 ft.  | 18 ft.  | 19 ft.  | 20 ft.  | 21 ft.  | 22 ft.  | 23 ft.  | 24 ft.  |
|         | 156 in. | 168 in. | 180 in. | 192 in. | 204 in. | 216 in. | 228 in. | 240 in. | 252 in. | 264 in. | 276 in. | 288 in. |
|         | \$2,206 | \$2,261 | \$2,316 | \$2,370 | \$2,425 | \$2,479 | \$2,532 | \$2,587 | \$2,642 | \$2,697 | \$2,751 | \$2,805 |
|         |         |         |         |         |         |         |         |         |         |         |         |         |

| 25 ft.  | 26 ft.  | 27 ft.  | 28 ft.  | 29 ft.  | 30 ft.  | 31 ft.  | 32 ft.  | 33 ft.  | 34 ft.  | 35 ft.  | 36 ft.  |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 300 in. | 312 in. | 324 in. | 336 in. | 348 in. | 360 in. | 372 in. | 384 in. | 396 in. | 408 in. | 420 in. | 432 in. |
| \$2,860 | \$2,914 | \$2,968 | \$3,025 | \$3,094 | \$3,164 | \$3,233 | \$3,302 | \$3,371 | \$3,441 | \$3,510 | \$3,579 |

Note: All tracks over 16 ft. are automatically spliced. For systems beyond listed specifications, please call to discuss your project requirements.

### **Product Options and Surcharges**

| Motor Options                           | System Options                                            |                |
|-----------------------------------------|-----------------------------------------------------------|----------------|
| 45-Watt Tandem                          | Curving Charge (with template)                            | \$300/bend     |
|                                         | Curving Charge (without template)<br>Double Wall Brackets |                |
|                                         | RippleFold/AccordiaFold Carriers                          |                |
| Control Options                         | Use Graber snap tape                                      |                |
| Handsender (1 or 6-Channel White)\$125  | Black or Dark Bronze System                               |                |
| Wireless Wallswitch (2-Ch or 5-Ch)\$150 | Custom Powder Coat                                        | Call for Quote |
| Contact Closure Lead, 5 ft \$20         |                                                           |                |
| BTX MMC Radio Receiver\$450             |                                                           |                |
| SmartConnect RS-232 Interface\$350      |                                                           |                |
| Somfy RTS Radio Receiver \$580          |                                                           |                |

# Aura Drapery

## **Retail Pricing**

### What comes with the standard grid price?

### Your BTX Intelligent Fashion Aura Drapery System comes with:

- Motorized drapery track system, built to your exact specifications (white hardware standard)
- An Aura 1Nm Quiet motor 24V DC external power supply 120 lbs. max capacity
- Your choice of wall or ceiling brackets, calculated at 1 bracket per each 18 in.

### Important information regarding this system:

- Control devices are sold separately! Please specify whether you want a handsender, wall switch, or other control method
- Please be prepared to answer the following questions about your system:
  - Stack Side and Type (one-way, split draw, offset split, or multi-stack)
  - Motor Side (left or right)
  - Carrier type (pinch pleat, RippleFold, AccordiaFold)
  - Track color (white, silver, dark bronze, or custom powder coat). Charges apply for non-white track colors
  - How would you like the systems programmed (we do program and test everything before shipping!
- If you want a custom splice location, please specify
- If you need a curved track, we require a track layout diagram with running lengths and radius measurements (full templates are preferred for precision fabrication). Note that curving charges are applied to curved track.
- If you have a preference on packaging method (box or crate), please specify, otherwise we will select the safest and most economical method.

|      | 1 ft.   | 2 ft.   | 3 ft.   | 4 ft.   | 5 ft.   | 6 ft.   | 7 ft.   | 8 ft.   | 9 ft.   | 10 ft.  | 11 ft.  | 12 ft.  |
|------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|      | 12 in.  | 24 in.  | 36 in.  | 48 in.  | 60 in.  | 72 in.  | 84 in.  | 96 in.  | 108 in. | 120 in. | 132 in. | 144 in. |
| Aura | \$1,159 | \$1,216 | \$1,273 | \$1,329 | \$1,386 | \$1,443 | \$1,501 | \$1,557 | \$1,614 | \$1,671 | \$1,729 | \$1,784 |
|      |         |         |         |         |         |         |         |         |         |         |         |         |
|      | 13 ft.  | 14 ft.  | 15 ft.  | 16 ft.  | 17 ft.  | 18 ft.  | 19 ft.  | 20 ft.  | 21 ft.  | 22 ft.  | 23 ft.  | 24 ft.  |
|      | 156 in. | 168 in. | 180 in. | 192 in. | 204 in. | 216 in. | 228 in. | 240 in. | 252 in. | 264 in. | 276 in. | 288 in. |
|      | \$1,846 | \$1,911 | \$1,976 | \$2,041 | \$2,106 | \$2,171 | \$2,236 | \$2,300 | \$2,365 | \$2,430 | \$2,495 | \$2,560 |
|      |         |         |         |         |         |         |         |         |         |         |         |         |
|      | 25 ft.  | 26 ft.  | 27 ft.  | 28 ft.  | 29 ft.  | 30 ft.  | 31 ft.  | 32 ft.  | 33 ft.  | 34 ft.  | 35 ft.  | 36 ft.  |
|      | 300 in. | 312 in. | 324 in. | 336 in. | 348 in. | 360 in. | 372 in. | 384 in. | 396 in. | 408 in. | 420 in. | 432 in. |
|      | \$2,625 | \$2,690 | \$2,755 | \$2,820 | \$2,885 | \$2,950 | \$3,015 | \$3,080 | \$3,145 | \$3,210 | \$3,275 | \$3,340 |

### System Retail Pricing by Width -- EFFECTIVE 8/12/2022 ADD 5% TO ALL PRICES BELOW

Note: All tracks over 16 ft. are automatically spliced. For systems beyond listed specifications, please call to discuss your project requirements.

## **Product Options and Surcharges**

| Motor Options<br>Aura Tandem      | \$750          |
|-----------------------------------|----------------|
| System Options                    |                |
| Curving Charge (with template)    | \$300/bend     |
| Curving Charge (without template) | \$450/bend     |
| Double Wall Brackets              |                |
| RippleFold/AccordiaFold Carriers  |                |
| Use Graber snap tape              |                |
| Custom Powder Coat                | Call for Quote |

| Control Options                      |           |
|--------------------------------------|-----------|
| Handsender (1 or 6-Channel White)    | \$125     |
| Wireless Wallswitch (2-Ch or 5-Ch)   | \$150     |
| Contact Closure Lead, 5 ft           | \$20      |
| Extended Power Lead                  | \$30/foot |
| Power Transformer Extension (33 ft.) | \$60      |
| SmartConnect RS-232 Interface        | \$350     |

## Weight Capacity Chart by Width

|                      | 18 ft. or less | 20 ft.   | 22 ft.   | 24 ft.   | 26 ft.   | 28 ft.   | 30 ft.   | 32 ft.   | 34 ft.   | 36 ft.   |
|----------------------|----------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Aura (single motor)  | 120 lbs.       | 118 lbs. | 116 lbs. | 114 lbs. | 112 lbs. | 110 lbs. | 108 lbs. | 106 lbs. | 104 lbs. | 102 lbs. |
| Aura (tandem motors) | 240 lbs.       | 238 lbs. | 236 lbs. | 234 lbs. | 232 lbs. | 230 lbs. | 228 lbs. | 226 lbs. | 224 lbs. | 222 lbs. |

Note: Curved tracks lose approximately 15% capacity per each cumulative 90° bend.



Somfy Drapery

## **Retail Pricing**

### What comes with the standard grid price?

### Your Somfy Glydea Drapery System comes with:

- Motorized drapery track system, built to your exact specifications (white hardware standard)
- A Glydea 35 RTS motor with power lead.
- Your choice of wall or ceiling brackets, calculated at 1 bracket per each 18 in.

### Important information regarding this system:

- Control devices are sold separately! Please specify whether you want a handsender, wall switch, or other control method
- Please be prepared to answer the following questions about your system:
- Stack Side and Type (one-way, split draw, offset split, or multi-stack)
- Motor Side (left or right)
- Carrier type (pinch pleat, RippleFold, AccordiaFold)
- Track color (white, dark bronze, or custom powder coat). Charges apply for non-white track colors
- How would you like the systems programmed (we do program and test everything before shipping!
- If you want a custom splice location, please specify
- If you need a curved track, we require a track layout diagram with running lengths and radius measurements (full templates are preferred for precision fabrication). Note that curving charges are applied to curved track.
- If you have a preference on packaging method (box or crate), please specify, otherwise we will select the safest and most economical method.

### System Retail Pricing by Width -- EFFECTIVE 8/12/2022 ADD 5% TO PRICES BELOW

|         | 1 ft.   | 2 ft.   | 3 ft.   | 4 ft.   | 5 ft.   | 6 ft.   | 7 ft.   | 8 ft.   | 9 ft.   | 10 ft.  | 11 ft.  | 12 ft.  |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|         | 12 in.  | 24 in.  | 36 in.  | 48 in.  | 60 in.  | 72 in.  | 84 in.  | 96 in.  | 108 in. | 120 in. | 132 in. | 144 in. |
| 35E RTS | \$1,969 | \$2,056 | \$2,143 | \$2,230 | \$2,317 | \$2,404 | \$2,491 | \$2,578 | \$2,665 | \$2,752 | \$2,838 | \$2,925 |
|         |         |         |         |         |         |         |         |         |         |         |         |         |
|         | 13 ft.  | 14 ft.  | 15 ft.  | 16 ft.  | 17 ft.  | 18 ft.  | 19 ft.  | 20 ft.  | 21 ft.  | 22 ft.  | 23 ft.  | 24 ft.  |
|         | 156 in. | 168 in. | 180 in. | 192 in. | 204 in. | 216 in. | 228 in. | 240 in. | 252 in. | 264 in. | 276 in. | 288 in. |
|         | \$3,012 | \$3,099 | \$3,186 | \$3,273 | \$3,360 | \$3,447 | \$3,534 | \$3,621 | \$3,708 | \$3,795 | \$3,881 | \$3,968 |
|         |         |         |         |         |         |         |         |         |         |         |         |         |
|         | 25 ft.  | 26 ft.  | 27 ft.  | 28 ft.  | 29 ft.  | 30 ft.  | 31 ft.  | 32 ft.  | 33 ft.  | 34 ft.  | 35 ft.  | 36 ft.  |
|         | 300 in. | 312 in. | 324 in. | 336 in. | 348 in. | 360 in. | 372 in. | 384 in. | 396 in. | 408 in. | 420 in. | 432 in. |
|         | \$4,055 | \$4,142 | \$4,229 | \$4,316 | \$4,403 | \$4,490 | \$4,577 | \$4,664 | \$4,751 | \$4,838 | \$4,924 | \$5,011 |

Note: All tracks over 16 ft. are automatically spliced. For systems beyond listed specifications, please call to discuss your project requirements.

Somfy Repeater .....

### **Product Options and Surcharges**

| Motor Options                | System Options                                   |
|------------------------------|--------------------------------------------------|
| Glydea 35E DCT \$0           | Curving Charge (with template)                   |
| Glydea 35E RS485             | Curving Charge (without template)\$450/bend      |
| Glydea 60E DCT               | Double Wall Brackets\$32/each                    |
| Glydea 60E RTS               | RippleFold/AccordiaFold Carriers                 |
| Glydea 60E RS485\$300        | Use REqual or Kirsch snap tape                   |
| Irismo 45 WireFree RTS \$200 | Custom Powder Coat Call for Quote                |
| Irismo 35 Mini DC DCT\$0     | Control Options                                  |
| Irismo 35 Mini DC RTS \$200  | Somfy Situo RTS 1-Channel White                  |
|                              |                                                  |
|                              | Somfy Situo RTS 5-Channel White\$250             |
|                              | Somfy Telis RTS 1-Channel Silver or Lounge \$275 |
|                              | Somfy Telis RTS 5-Channel Silver or Lounge\$300  |
|                              | Somfy Telis 16-Channel Pure\$600                 |
|                              | Somfy Decoflex 1-Channel Pure\$350               |
|                              | Somfy Decoflex 5-Channel Pure\$375               |
|                              | Somfy Battery Tube, 12V, Reloadable\$75          |
|                              | Somfy MyLink                                     |
|                              | Somfy URTSI                                      |
|                              | Somfy ST-30 Li-ion Recharger                     |

\$545

# Rollease Acmeda Automate Drapery System

## **Retail Pricing**

### What comes with the standard grid price?

#### Your Rollease Acmeda Automate Drapery System comes with:

- Motorized drapery track system, built to your exact specifications (white hardware standard)
- A Rollease Automate AC motor with power lead.
- Your choice of wall or ceiling brackets, calculated at 1 bracket per each 18 in.

### Important information regarding this system:

- Control devices are sold separately! Please specify whether you want a handsender, wall switch, or other control method
- Please be prepared to answer the following questions about your system:
  - Stack Side and Type (one-way, split draw, offset split, or multi-stack)
  - Motor Side (left or right)
  - Carrier type (pinch pleat, RippleFold, AccordiaFold)
  - Track color (white, dark bronze, or custom powder coat). Charges apply for non-white track colors
  - How would you like the systems programmed (we do program and test everything before shipping!
- If you want a custom splice location, please specify
- If you need a curved track, we require a track layout diagram with running lengths and radius measurements (full templates are preferred for precision fabrication). Note that curving charges are applied to curved track.
- If you have a preference on packaging method (box or crate), please specify, otherwise we will select the safest and most economical method.

|          | 1 ft.   | 2 ft.   | 3 ft.   | 4 ft.   | 5 ft.   | 6 ft.   | 7 ft.   | 8 ft.   | 9 ft.   | 10 ft.  | 11 ft.  | 12 ft.  |
|----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|          | 12 in.  | 24 in.  | 36 in.  | 48 in.  | 60 in.  | 72 in.  | 84 in.  | 96 in.  | 108 in. | 120 in. | 132 in. | 144 in. |
| Automate | \$1,339 | \$1,423 | \$1,508 | \$1,593 | \$1,677 | \$1,762 | \$1,847 | \$1,931 | \$2,016 | \$2,101 | \$2,185 | \$2,270 |
|          |         |         |         |         |         |         |         |         |         |         |         |         |
|          | 13 ft.  | 14 ft.  | 15 ft.  | 16 ft.  | 17 ft.  | 18 ft.  | 19 ft.  | 20 ft.  | 21 ft.  | 22 ft.  | 23 ft.  | 24 ft.  |
|          | 156 in. | 168 in. | 180 in. | 192 in. | 204 in. | 216 in. | 228 in. | 240 in. | 252 in. | 264 in. | 276 in. | 288 in. |
|          | \$2,355 | \$2,442 | \$2,529 | \$2,615 | \$2,702 | \$2,789 | \$2,875 | \$2,962 | \$3,049 | \$3,136 | \$3,222 | \$3,309 |
|          |         |         |         |         |         |         |         |         |         |         |         |         |
|          | 25 ft.  | 26 ft.  | 27 ft.  | 28 ft.  | 29 ft.  | 30 ft.  | 31 ft.  | 32 ft.  | 33 ft.  | 34 ft.  | 35 ft.  | 36 ft.  |
|          | 300 in. | 312 in. | 324 in. | 336 in. | 348 in. | 360 in. | 372 in. | 384 in. | 396 in. | 408 in. | 420 in. | 432 in. |
|          | \$3,396 | \$3,482 | \$3,569 | \$3,656 | \$3,743 | \$3,829 | \$3,916 | \$4,003 | \$4,089 | \$4,176 | \$4,263 | \$4,349 |

### System Retail Pricing by Width -- EFFECTIVE 8/12/2022 ADD 5% TO PRICES BELOW

Note: All tracks over 16 ft. are automatically spliced. For systems beyond listed specifications, please call to discuss your project requirements.

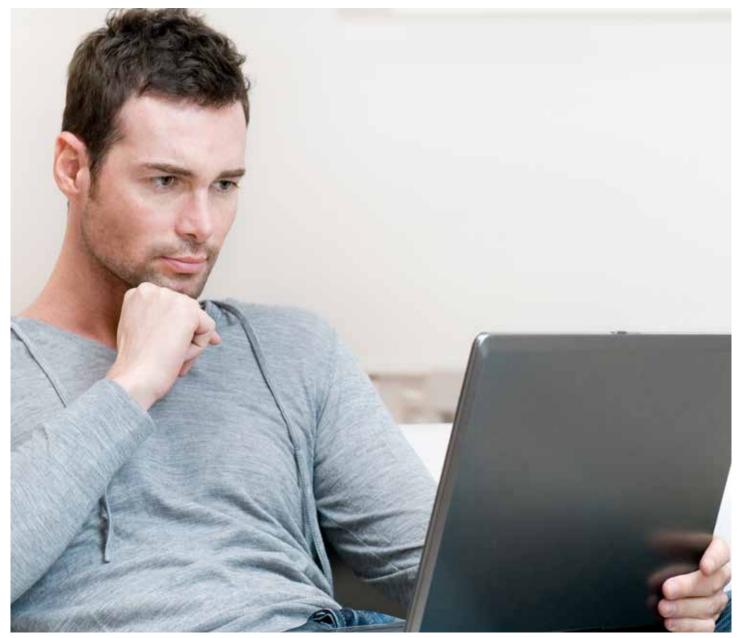
### **Product Options and Surcharges**

| System Options                    |                |
|-----------------------------------|----------------|
| Curving Charge (with template)    | \$300/bend     |
| Curving Charge (without template) | \$450/bend     |
| Double Wall Brackets              | \$32/each      |
| RippleFold/AccordiaFold Carriers  |                |
| Use REqual or Kirsch snap tape    |                |
| Custom Powder Coat                | Call for Quote |

#### Control Options

| Rollease 5-Channel Surface Mount Switch        | \$150 |
|------------------------------------------------|-------|
| Rollease 15-Channel Cut-in Switch              | \$150 |
| Rollease 1-Channel Cut-in Switch               | \$150 |
| Rollease Handsender Push 5-Channel Matte Black | \$200 |
| Rollease Handsender Push 5-Channel Gloss White | \$200 |
| Rollease Handsender 15-Channel White           | \$200 |
| Rollease Handsender 1-Channel White            | \$175 |
|                                                |       |

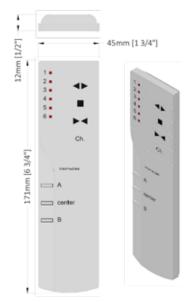
## **General Overview**



BTX features a wide range of plug-and-play, or custom-built control solutions. Weather you require a motorized shading system with simple built-in radio for local control, or you need a completely custom-tailored solution for your building management system, BTX help guide you through the appropriate solution. BTX can cater to almost everything included wired connections, high-voltage, low-voltage, radio, dry contact closure, third party integration, and more. The next few pages contains details for some commonly used control components. For more detailed information that suits your application, give us a call and we will provide you with the appropriate documentation or specifications.



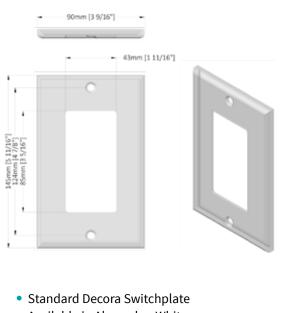
### 6-Channel Handsender 490.2076



• BTX 433 MHz RF

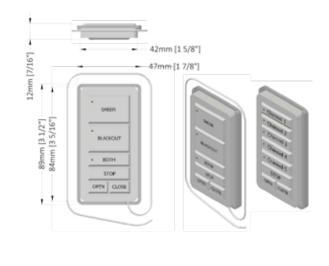
• 6 single systems or 6 groups of systems

### Decora Switchplate 400.XXX



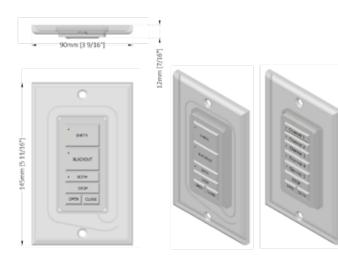
• Available in Almond or White

2-Channel & 5-Channel Wireless Wallswitch 480.XXX & 480.XXX



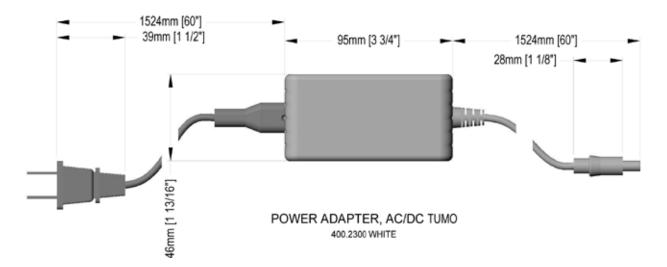
BTX 433 MHz RFFlush mount switch for easy installation

## Switch with Switchplate

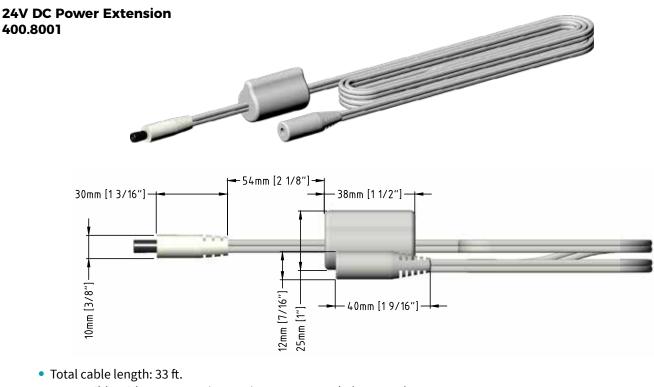


- Switch and plate assembly
- Note: 2-Channel switches require antennas to be properly wrapped and spaced behind the switchplate for best performance

# 110V/24V AC/DC Power Transformer 400.2300

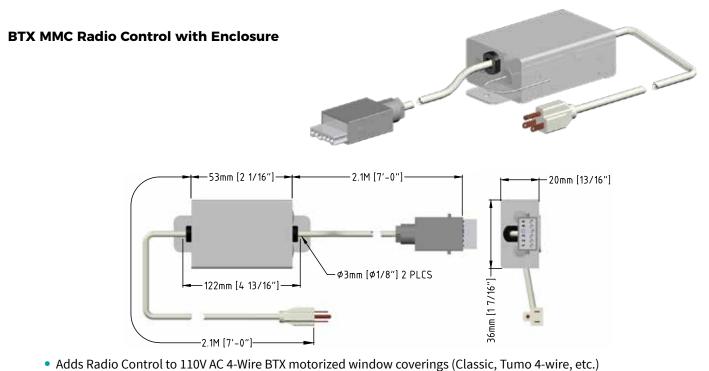


- Total cable length: 10 ft.
- For use with Tumo Xcel (101.9010) and Tumo HD (101.9020) Drapery Motors
- For use with Tumo DC RF Roller Shade motors (101.9215)



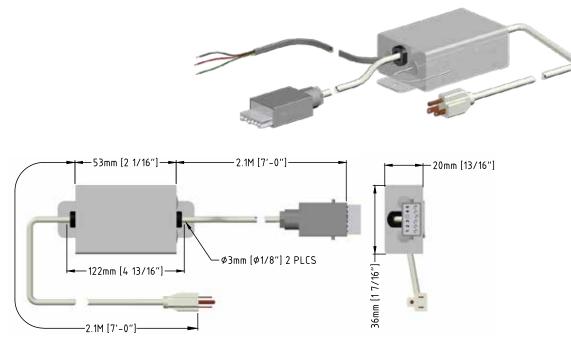
• Compatible with Tumo 110V/24V AC/DC Power Supply (400.2300)



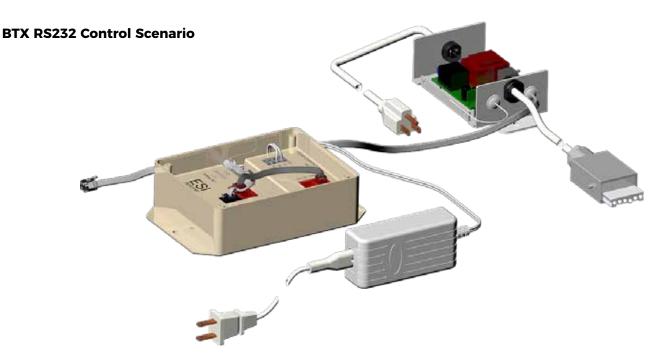


- Cable length can be customized
- Discuss exact control requirements with BTX Technician before installation

### BTX MMC with Contact Closure / Low Voltage Interface

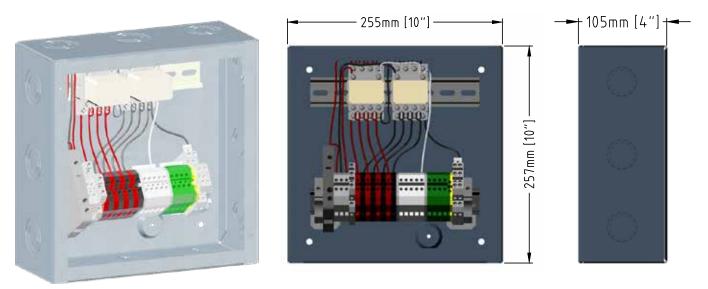


- Adds Radio Control and Contact Closure to 110V AC 4-Wire BTX motorized window coverings (Classic, Tumo 4-wire, etc.)
- Cable length can be customized
- Discuss exact control requirements with BTX Technician before installation



- Simple representation of BTX RS232 Integration Configuration. Control setup is customized per project. Additional configurations and enclosure types are available.
- Discuss exact control requirements with BTX Technician before installation

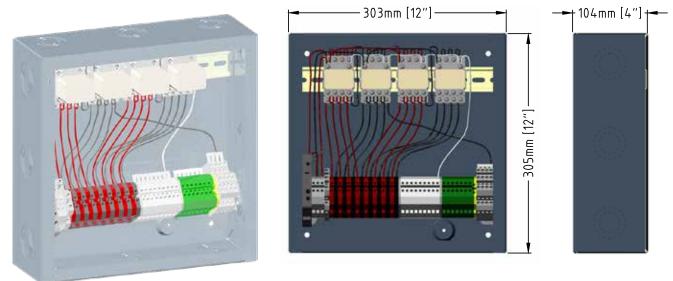
### 4-unit 110V Group Control Box 424.4110



- Group control box designed for use with 110V AC 4-Wire BTX motorized window coveirngs (Classic, Tumo 4-wire, etc.)
- Box Dimensions: 10 in. x 10 in. x 4 in.

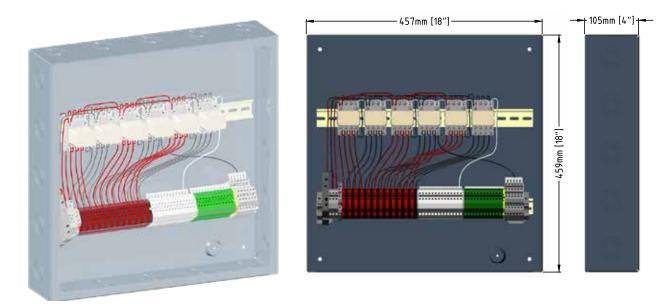


### 8-unit 110V Group Control Box 424.8110



- Group control box designed for use with 110V AC 4-Wire BTX motorized window coveirngs (Classic, Tumo 4-wire, etc.)
- Box Dimensions: 12 in. x 12 in. x 4 in.

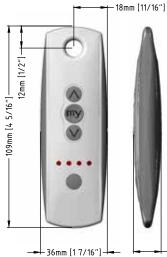
### 12-unit 110V Group Control Box 424.1210



• Group control box designed for use with 110V AC 4-Wire BTX motorized window coveirngs (Classic, Tumo 4-wire, etc.)

• Box Dimensions: 18 in. x 18 in. x 4 in.

### Somfy Telis 1 or 4 RTS Remote 490.20XX

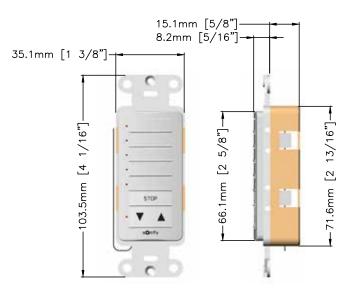




-15mm [9/16"]

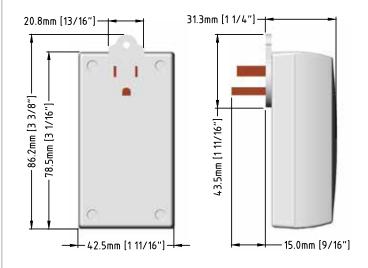
- Somfy RTS
- Single unit/group remote control
- Available in Pure, Silver, and Lounge

### Somfy 1 or 5-Ch DecoFlex WireFree RTS 480.15XX



- Somfy RTS
- Single unit/group remote control
- Available in White, Ivory, and Black

Somfy MyLink 424.9001



- Somfy RTS/WiFi
- Connects to any Somfy RTS shade through local WiFi network

### Somfy DecoFlex WireFree RTS with Switchplate



- Somfy RTS
- 5-unit/group remote control
- Available in White, Ivory, and Black



## Warranty & Terms

#### <u>1. Contract</u>

All offers, quotes and sales by BTX Intelligent Fashion, LLC, BTX Window Automation, BTX Supply, Tumo, LLC, and BTX Holdings, LLC (collectively referred to herein as BTX), are subject to these Terms and Conditions of Sale. No other agreements have been made or will be valid unless expressly confirmed in writing by BTX. 2. ACCEPTANCE

BY TAKING DELIVERY OF BTX PRODUCTS, PURCHASER AGREES TO THE TERMS AND CONDITIONS STATED HEREIN, UNLESS OTHERWISE EXPRESSLY AGREED IN WRITING BY BTX. BTX HEREBY OBJECTS TO ANY DIFFERENT OR ADDITIONAL TERMS AND CONDITIONS WHICH MAY BE PROPOSED OR HAVE BEEN PROPOSED BY PURCHASER IN ANY PURCHASE ORDER FORMS OR OTHER DOCUMENTS. THE TERMS AND CONDITIONS STATED HEREIN SHALL PREVAIL OVER ANY DIFFERENT OR ADDITIONAL TERMS AND CONDITIONS PROPOSED BY PURCHASER AND SHALL APPLY TO THE SALE OR SHIPMENT OF ANY GOODS IN RESPONSE TO PURCHASER'S ORDER.

#### 3. Prices and Delivery

All quoted prices are valid for a period of 60 days from the date of issue, unless otherwise agreed by BTX in writing. Prices on accepted orders remain firm for a period of four months from the date of order acceptance, provided final delivery occurs within that period. If delivery is to occur more than four months from the date of order acceptance, provided final delivery occurs within that period. If delivery is to occur more than four months from the date of order acceptance, prices are subject to change in accordance with any changes in the published BTX Price List or Guide which occur after the date of order acceptance. All prices quoted are FOB Dallas, excluding all freight, packaging and taxes. All delivery dates are approximate.

#### 4. Payment Terms

(a) Open account payment terms may be established from time to time at the sole discretion of BTX, and are subject to credit approval in writing. Terms on open accounts are payment in full, net 30 days from date of invoice. Payment terms for single transactions and transactions other than on open account are net C.O.D. or prepay unless confirmed otherwise in writing by BTX.

(b) Amounts past due are subject to a finance charge of 1.5% per month to the legal limit, and the finance charge will apply without further prior notice. In case of purchaser's delinquency in payment or insolvency, BTX retains the right to halt or interrupt all further deliveries and service to the purchaser until all past due amounts have been paid, and to require payment in advance for orders not yet delivered, without any liability resulting for BTX. Purchaser expressly agrees to indemnify BTX and hold BTX harmless from all charges and liability including for attorney's fees, which might arise in any manner from purchaser's nonpayment. 5. Inspection, Acceptance and Claims

It shall be the responsibility of the purchaser to inspect the goods and notify BTX in writing of any claims for defective goods, shortage or other problems relating to the goods within thirty days from date of shipment from the Dallas base of BTX. Failure to so notify BTX shall constitute waiver of such claims and acceptance of the goods by purchaser. Any claims for transport damage are the responsibility of the recipient and must therefore be filed with the carrier by the recipient. 6. Risk of Loss

Full risk of loss, damage or destruction of the goods shall pass to purchaser upon delivery of the goods to the carrier at the point of shipment or upon delivery at storage, whichever applies.

#### 7. Force Majeure

If an order cannot be completed due to causes beyond BTX's control, BTX retains the right to either cancel the uncompleted portion of the order or complete the order if and when this becomes possible. Purchaser shall not have the right to withhold payment on delivered goods and/or services, nor to unilaterally change the order or cancel same. Force majeure includes but is not limited to strikes, lock-outs, storms, floods and the like, terrorism, wars, revolutions, major equipment failures or fire damage at production facilities, etc.

#### 8. Warranty

BTX extends a five-year limited warranty for its motors and hardware accessories against defects in material and workmanship from date of shipment from BTX's Dallas base, and a three-year limited warranty on fabrics unless otherwise agreed by BTX in writing; however, pull chains and cords for roller shades are excluded. Controls, electric and electronic components, and solar panels carry a one-year warranty against defects in material and workmanship from date of shipment from the base of BTX in Dallas, Texas. BTX does not warrant cords and tapes for lift systems, nor customer's own materials, and BTX disclaims any written, oral or implied warranties for such materials. If any item to which a warranty applies proves to be defective during the specified warranty period under normal and proper use and provided the equipment or part has been properly stored, installed and maintained with due regard to any directives, instructions and operating procedures provided, BTX shall, upon presentation of proof of purchase, repair or replace the item at the sole option of BTX, F.O.B. Dallas. Application of the warranty will be determined by BTX technical staff after return of the item, its inspection and any necessary investigation. This warranty does not apply in case of defects resulting from faulty installation, misuse, misapplication, abuse, mishandling, shipping or failure to follow instructions, and any application which exceeds the BTX specifications for that product voids all warranties. This warranty does not cover any incidental, special or consequential damages, labor on location, service calls, reinstallation, or expenses involved in shipping, packing, and returning the goods. It also does not cover damages caused by fire, flood, or act of God. BTX warrants items repaired or replaced pursuant to the above warranty, under normal and proper use, storage, installation and maintenance, against defects in material and workmanship for a period of 30 days from date of start-up of such repaired or replaced item or the expiration of the original warranty, whichever is longer. Correction of non conformities in the manner and for the period of time specified herein shall be purchaser's exclusive remedy and shall constitute fulfillment of all liabilities of BTX, whether in warranty, contract, negligence, tort, or otherwise with respect to the item delivered. In no event shall BTX be responsible for providing access to the allegedly defective item or for disassembly or reinstallation of such item or parts.

#### 9. DISCLAIMER

THE FOREGOING EXPRESS WARRANTIES ARE EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES, WRITTEN, ORAL OR IMPLIED. ALL OTHER WARRANTIES, INCLUDING ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, ARE HEREBY DISCLAIMED. IN OTHER WORDS, THERE ARE NO WARRANTIES WHICH EXTEND BEYOND THE EXPRESS WARRANTIES STATED ABOVE.

### 10. LIMITED LIABILITY

BTX'S LIABILITY FOR ANY AND ALL CLAIMS, CHARGES, EXPENSES, DAMAGES, LOSSES AND INJURIES ARISING OUT OF OR RELATING TO ITS PERFORMANCE OR BREACH OF ANY AGREEMENT OF SALE FOR GOODS AND/OR THE MANUFACTURE, SALE, DELIVERY, RESALE, REPAIR OR USE OF ANY GOODS SHALL NOT EXCEED THE PURCHASE PRICE OF SUCH GOODS, REGARDLESS WHETHER THE CLAIM IS BASED ON CONTRACT, TORT, NEGLIGENCE, STATUTE, STRICT LIABILITY, WILLFUL OR WANTON CONDUCT, WARRANTY (EXPRESS OR IMPLIED), OR OTHERWISE. THIS SHALL BE PURCHASER'S SOLE AND EXCLUSIVE REMEDY AGAINST BTX OTHER THAN THE REMEDY PROVIDED FOR UNDER THE EXPRESS BTX WARRANTIES. IN NO EVENT SHALL BTX BE LIABLE FOR INCIDENTAL, SPECIAL, CONSEQUENTIAL OR EXEMPLARY DAMAGES. 11. DISPUTE RESOLUTION AND WAIVER OF TRIAL BY JURY

BTX AND PURCHASER AGREE THAT ANY DISPUTES OR CLAIMS OF ANY NATURE What'SOEVER ARISING OUT OF OR CONNECTED WITH THE TRANSACTION BETWEEN BTX AND PURCHASER, WHICH CLAIMS COULD OTHERWISE BE MADE IN COURT, SHALL FIRST BE MEDIATED BY A MEDIATOR IN DALLAS, TEXAS, UPON WHOSE IDENTITY THE PARTIES SHALL AGREE. ALL REASONABLE REQUESTS BY ONE PARTY TO THE OTHER FOR INFORMATION OR DOCUMENTS SHALL BE HONORED. THE PARTIES SHALL SHARE EQUALLY IN THE EXPENSE OF THE MEDIATION, BUT EACH PARTY SHALL BEAR THE EXPENSE OF ITS OWN ATTORNEYS. IF THE MEDIATION IS UNSUCCESSFUL, THE DISPUTES OR CLAIMS SHALL BE DECIDED IN A COURT IN A PROCEEDING IN DALLAS, TEXAS. NO MORE THAN SIX DEPOSITIONS SHALL BE TAKEN BY EACH PARTY, AND ALL DISCOVERY SHALL BE COMPLETED WITHIN SIX MONTHS OF FILING OF THE SUIT. MOREOVER, EACH OF THE PARTIES HEREBY KNOWINGLY AND VOLUNTARILY WAIVES ITS RESPECIVE RIGHTS TO A TRIAL BY JURY.

#### 12. CHOICE OF LAW AND VENUE

BTX AND PURCHASER AGREE THAT FOR ANY DISPUTE OR CLAIMS OF ANY NATURE What'SOEVER ARISING OUT OF OR CONNECTED WITH THE TRANSACTION BETWEEN THEM, THE CONSTRUCTION AND EFFECT OF THESE TERMS AND CONDITIONS AND/OR ANY DETERMINATION OF THE RIGHTS AND DUTIES OF THE PARTIES, THE LAW OF THE STATE OF TEXAS, SHALL GOVERN, WITHOUT REGARD TO THE CONFLICT OF LAWS PRINCIPLES THEREOF. VENUE SHALL LIE EXCLUSIVELY IN DALLAS, TEXAS, AND EACH OF THE PARTIES AGREES TO SUBMIT TO THE PERSONAL JURISDICTION OF THE COURTS LOCATED THERE.

#### 13. Statute of Limitations

Any action against BTX shall be commenced within one year after the cause of action has arisen.

#### 14. Returns

No goods may be returned without the express written approval of BTX and the receipt of an BTX RGA identification number. Goods approved for return must be returned in original packaging, freight prepaid, clearly marked with the BTX RGA identification number and be accompanied by a copy of the original invoice. Application of the warranty will be determined by BTX technical staff after return of the item, its inspection, and any necessary investigation. A restocking charge of 25% of invoice value will apply on all items accepted for return.

#### 15. Liens and Security Interest

Purchaser will not permit to be created or to remain undischarged any lien, encumbrance or charge upon the goods supplied by BTX until BTX has received payment in full for such goods. If any liens, encumbrances or charges shall be filed against BTX goods prior to payment in full, purchaser shall discharge the liens, encumbrances or charges within ten days and reimburse BTX for expenses incurred in defending its security interest. Title to the goods shall remain with BTX until payment in full has been received, and BTX shall have the rights of a secured party under the Uniform Commercial Code, where applicable. In the event of a default in payment, BTX may repossess and sell the goods at public or private sale at which BTX may be the buyer. The proceeds of any such sale, less all expenses, shall be credited on the account payable and purchaser shall pay the remaining balance on demand.

16. This document contains the entire agreement between the parties, and the contents of this document supersede any inconsistent or additional promises made by any employee, representative, agent or dealer of BTX. No waiver or modification of the foregoing Terms and Conditions of Sale shall be valid unless agreed to in writing by both BTX and purchaser.

17. The parties further agree that if any part of this agreement is found invalid, illegal or unenforceable in any respect, then such invalidity, illegality or unenforceability shall not affect any other provisions, and this document shall be construed as if it had never contained such invalid, illegal or unenforceable provisions.



